



## IAC Weekly News

Reach out to us with any questions or concerns you may have. We are here to help you!

[Visit our website](#)

**1st Quarter IT Maintenance:** The IT department will run quarterly server maintenance the weekend of March 22-23rd. You will experience some system downtime on Sunday, March 24th from 8am - 10am.



## Summit 2024



**The hotel deadline has been extended for the AVB Summit: [Register Now!](#)**

**March 24 – 27, 2024 Cesar's Forum Convention Center, Las Vegas, NV**

See full details in Summit emails or on the [show website](#). Register directly [here!](#)

## Advertising

[Sign up here](#) for the next dealer-funded program: **Soak Up The Savings campaign**. And look out for our first Grill Month campaign signup coming soon.

Contact [Barbara](#) for email help or [Marketing](#) with any marketing questions. Please click [here](#) to fill out a brief marketing survey to help us better serve you!

## Merchandising

### Faber Virtual Training Sessions - Today 2pm

Faber is offering 2 virtual training sessions on March 7th to learn about their upcoming new product launches. Sign up for the 2pm session in the [Faber Virtual Training Sessions](#) listed on the IAC website under Merchandising.

### Whirlpool Portal Set Access

The Whirlpool portal is used to order parts via Parts Express, explore the product catalog, and checking product availability at Whirlpool warehouses. **To reduce the number of log-in issues with this portal, please utilize the following access information only to log into the Whirlpool portal.**

**Do not click "forgot password" on the website log-in page to reset it or make multiple log-in attempts. If you do not know the password, please contact your Whirlpool rep or Member Services.** All Intercounty dealers share this access.

Intercounty

Username: IACPartsExpress

Password: lacpart5

### Electrolux 36" Induction Range Stop Sale

The Electrolux corporation has identified software glitches in two Electrolux and Frig Professional 36" induction range models. There are no safety concerns, but the glitch may cause a customer experience issue requiring them to turn a burner on twice after inactivity. They've asked to stop sales of the

PCFI3670AF & ECFI3668AS models and quarantine any of the serial numbers in the Electrolux 36" Induction Range Issue files on the IAC website. The files also included direction for any affected consumers. New inventory should arrive in about 45 days.

If you do have any affected models in your store, send an email to: [ema.damageclaims@electrolux.com](mailto:ema.damageclaims@electrolux.com) with the following information included:

- Subject: Stop Sale Return
- CC: Sales Manager
- Body includes Contact Name, Phone, Email, Pickup Address, Models & Serial Numbers to be returned, Sold & Ship to or PO numbers, if available.

The Electrolux damage claims team will process a return order with credit and will reply to the email with the RMA number.

### **THOR Spring Promotion IR**

Enjoy an additional discount on select THOR Kitchen models from 3/8 - 3/18/24. This markdown will be applied as an IR. [Click here](#) to review the list of discounted models and descriptions.

### **NECO Rebate Program**

The new [NECO rebates for March 7th through July 10th](#) only include the multiple piece rebates with no individual ones. Please note that LG will not be included in this next round. The rebates are posted on the IAC website under Rebates/Promotions.



### **Enhanced Margin Opportunity on Speed Queen**

Speed Queen is offering a bonus IR program for their line of products purchased between 3/1 - 4/18/24 to enhance your margins. Please [click here](#) for their promo flyer.

### **TD Bank - March "Spring Black Friday" Financing Promos**

The [TD Bank - Spring Black Friday Financing Promos](#) are available through April 3rd. They have been posted for review on the IAC website.

### **NECO Spring Show Book Is Open - Reminder**

The Spring show book is currently open. Please be sure to review it to take advantage of special offers and display programming from select vendors. The show book will close on Sunday, March 31st.

To access the show book go to our website under the Quick Link Connect tab, click on the NECO show book or go to <https://necoalliance.com/>, click on NECO Show then Members show book/orders, choose IAC, select your store, and enter your password. If you need assistance accessing the show portal please contact Member Services.

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## **Vendor Updates**

### **Price Changes**

Please see below for a list of upcoming price changes.

- **New Leaf** - April 1st, 2024

## **Dealer To Dealer Sales**

Send in your products to sell Dealer to Dealer. Just email the product, price, contact person, email address and phone number to Barbara Jordan at [bjordan@intercountyappliance.com](mailto:bjordan@intercountyappliance.com)

### **RULES OF DEALER TO DEALER SALES:**

Dealers are responsible for ensuring shipping and delivery of goods.

Intercounty is not responsible for any damaged goods between dealer to dealer sales.

Intercounty will not be involved in the payment or any financial transactions for dealer to dealer sales.

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