



IAC Weekly News

Reach out to us with any questions or concerns you may have. We are here to help you!

[Visit our website](#)

3rd Quarter IT Maintenance: The IT department will run quarterly server maintenance this weekend (9/19 & 9/21). You will experience some system downtime on Sunday from 8am - 10am.

Merchandising

Whirlpool 30-Day Buy & Try Program - Extended

Whirlpool is extending their voluntary 30-Day Buy & Try Program effective October 1st through December 31st, 2025. This allows NECO Members to offer their retail consumers the option to return a Whirlpool Product to their location within 30 days for any reason for a full refund of the product cost.

The information sheet and updated standard return policy are posted on the IAC website under Merchandising. The sheet includes a link to the required Submission Form for Try & Buy returns.



NECO Rebates - September & October

The NECO rebate forms for September & October are now available on the IAC website under Rebates/Promotions.

NECO Fall Show Book is Open - Reminder

The Fall show book opened on Tuesday. Please be sure to review it to take advantage of special offers and display programming from select vendors. The show book will close on Tuesday, September 30th.

To access the show book go to our website under the Quick Link Connect tab, click on the NECO show book or go to <https://necoalliance.com/>, click on NECO Show then Members show book/orders, choose IAC, select your store, and enter your password. If you need assistance accessing the show portal please contact Member Services.



NEWS FLASH

From Economist Joe Higgins

Flash CPI and Jobs Report - August

The [Flash CPI and Jobs Report](#) shows rising inflation and at the same time, jobless claims went up well beyond expectations. The Dow jumped 600 points on the news, most of which is undoubtedly that the Fed will soon cut interest rates. The full flash report on the IAC website under General Information for full details. *Report provided by AVB/Brandsource.*

Flash Retail Sales Report - August

August was a good month for furniture, electronics, and appliances as shown in the [Flash Retail](#)

Sales Report. The possible upcoming interest rate cut will be a good start for better things. The full flash report on the IAC website under General Information for full details. *Report provided by AVB/Brandsource.*

Vendor Updates

Price Changes

Please see below for upcoming price changes.

September	October
Sept.13th GE Parts	Oct.1st Fulgor Milano Weber
Sept. 15th Avanti	
Sept. 26th Whirlpool	

Dealer To Dealer Sales

Send in your products to sell Dealer to Dealer. Just email the product, price, contact person, email address and phone number to Barbara Jordan at bjordan@intercountyappliance.com

RULES OF DEALER TO DEALER SALES:

Dealers are responsible for ensuring shipping and delivery of goods.

Intercounty is not responsible for any damaged goods between dealer to dealer sales.

Intercounty will not be involved in the payment or any financial transactions for dealer to dealer sales.

Intercounty Appliance Corporation | 10 National Blvd | Medford, NY 11763 US

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