

Summary of Issue

Slide In Supply Constraint - 1450 Model

State of the Problem

Models Affected

Long Term Solution

- **Part Issue** - Glass Control Panel
- **Why?** Tulsa tornado & no longer doing business with that supplier
- Gap in supply **immediately**
- **Backorders** have started accumulating with no scheduled production
- Sales needs to take action ASAP
- JES1450ML (electric)
- JGS1450ML (gas)
- JDS1450ML (dual fuel)
- Models NOT Affected...
 - JIS1450ML (induction)
 - Downdraft 1750 models

- **Restart of Production:** 6-9 months (working to get that timeline reduced)
- **Floor models:** Sell off affected models. Replace with another JA model.
- **Builder & Consumer Orders:** Replace with KitchenAid or recommended JennAir (later slide)

SALES ACTIONS

PLACE ALL ORDERS

1. **Place all orders** for **JES1450, JGS1450 & JDS1450** by end of week.
 - a. Models will move to **status 55 on Friday AM 9/5** (orders can no longer be placed)
 - b. WHY? We need to understand true demand & quote conversion for the next 6-9 months
 - c. Orders in the system placed prior to Friday AM 9/5 will be the ones we actively prioritize

FLOORING

1. **Replace all flooring** on the **JES1450, JGS1450 & JDS1450** with the following...
 - a. JennAir DownDraft Slide in (1750)
 - b. Electric Models → Induction fuel type
 - c. Move to 30" Pro Range

FUTURE SALES

1. **Stop actively selling** **JES1450, JGS1450 & JDS1450** immediately.
2. Move to...
 - a. JennAir DownDraft Slide in (1750)
 - b. Electric Models → Induction fuel type

PLAN-TO-SELL: RISE Slide-In Ranges

Inv. Status



MODEL	JES1450ML	JGS1450ML	JDS1450ML	JIS1450ML	JES1750ML	JDS1750ML
UMRP	\$3,499	\$3,499	\$3,699	\$4,299	\$4,099	\$4,499
Vent	Updraft	Updraft	Updraft	Updraft	Downdraft	Downdraft
EBL	RISE - electric	RISE - gas	RISE - dual fuel	RISE - induction	RISE - electric	RISE - dual fuel



No Change
(sell with confidence)

No Change
(sell with confidence)

No Change
(sell with confidence)

MODEL	JIS1450ML	KSEB900ESS	KSGB900ESS	KSDB900ESS